



J THOMAS & COMPANY PRIVATE LIMITED

SILIGURI MARKET SYNOPSIS - Sale 07(2020)

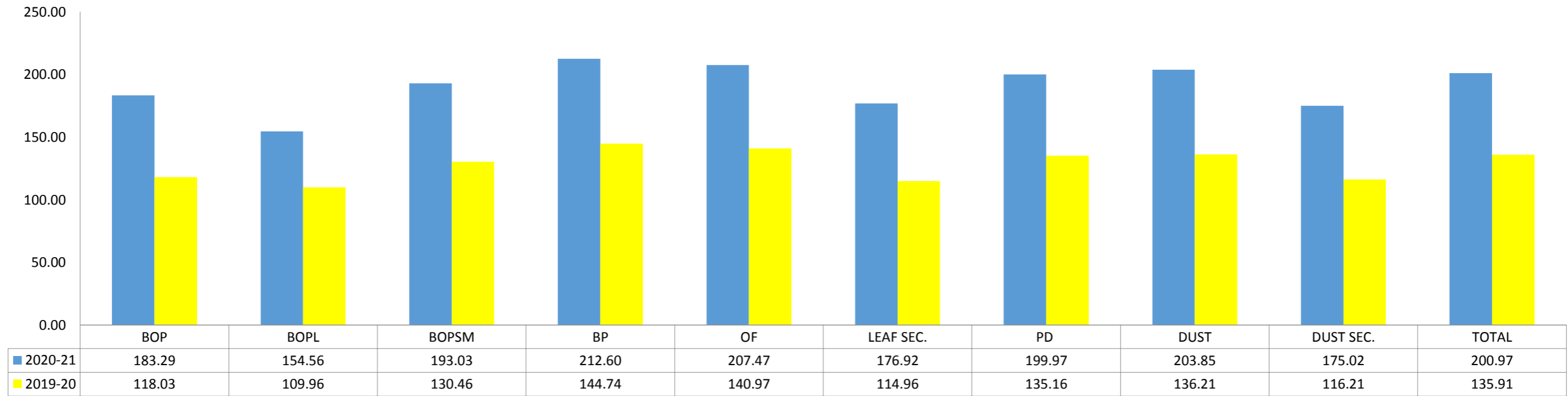
Market Report	
LEAF	DUST
<ul style="list-style-type: none"> * Market witnessed strong demand. * All sorts steady around last. 	<ul style="list-style-type: none"> * Strong demand. * All sorts firm around last.

Buying Analysis	
LEAF	DUST
<ul style="list-style-type: none"> * Local buyers and Regional packeteers mainstay of the market. * Western India operated on the liquoring sorts. 	<ul style="list-style-type: none"> * Local buyers and packeteers lent good support. * Western India operated .

AUCTION AVERAGES									
	2020/21			2019/20			UPTO Sale 07		
	Sale 07	Sale 06	+/-	Sale 07	Sale 06	+/-	2020/21	2019/20	2018/19
LEAF	151.33	153.90	-2.57	97.70	99.35	-1.65	201.53	135.81	140.01
DUST	147.52	138.96	8.56	97.84	105.38	-7.54	195.28	130.95	138.33
TOTAL	150.80	151.70	-0.90	97.72	100.04	-2.32	200.79	135.24	139.82

STAC AUCTION AVERAGES									
SALE	52	01	02	03	04	05	06	07	
LEAF	2020/21	167.75	167.75	164.16	160.53	152.63	149.60	153.90	151.33
	2019/20	134.21	134.21	125.44	120.23	114.79	104.81	99.35	97.70
DUST	2020/21	166.28	166.28	159.99	156.69	148.59	143.04	138.96	147.52
	2019/20	128.81	128.81	124.36	122.59	116.32	112.45	105.38	97.84
TOTAL	2020/21	167.59	167.59	163.66	160.09	152.18	148.68	151.70	150.80
	2019/20	133.67	133.67	125.32	120.53	114.95	105.56	100.04	97.72

STAC Grade Wise Averages up to Sale - 07



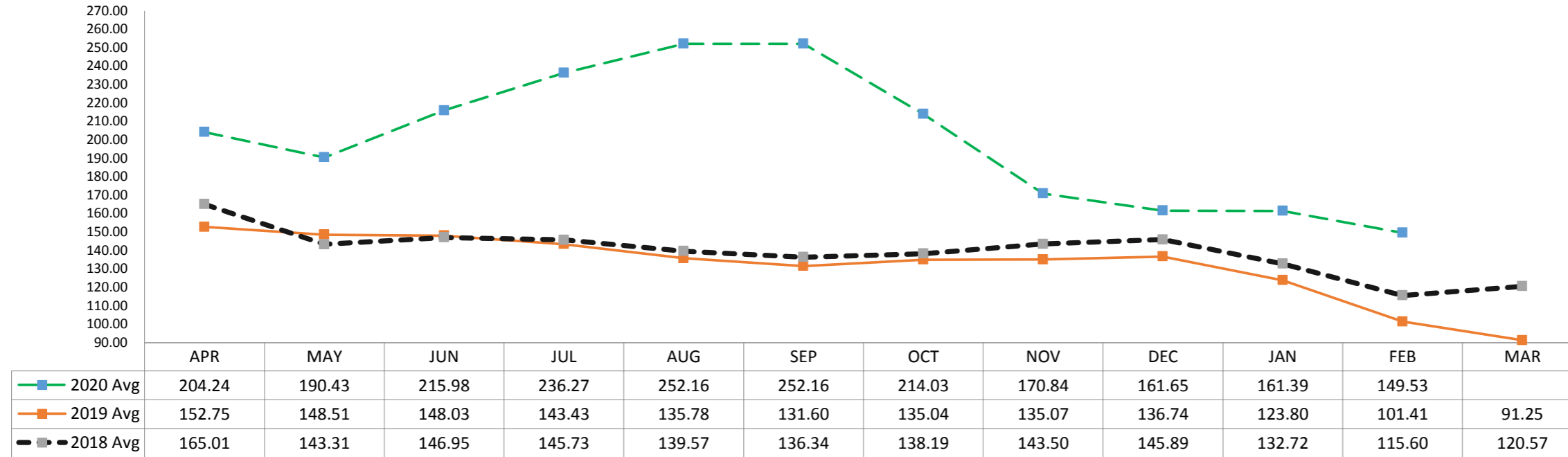
OFFER / SOLD QUANTITY & AVERAGE PRICE (2020/21)												
	THIS SALE				LAST SALE				UPTO Sale 07			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	236268.8	227051.4	153.95	4%	546434.4	505420.4	153.69	8%	96006482.2	77338152.2	203.99	19%
FANNINGS	52133.8	48235.6	162.77	7%	154810.6	128680.8	161.29	17%	29686246.7	22652902.2	207.47	24%
LEAF SEC.	126572.2	125655.2	142.21	1%	122791.6	110595.4	146.29	10%	15321728.6	13192205.6	176.92	14%
LEAF TOTAL	414974.8	400942.2	151.33	3%	824036.6	744696.6	153.90	10%	141014457.5	113183260.00	201.53	20%
	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
DUST	45590.9	44272.1	154.17	3%	72959.9	70605.6	147.24	3%	15063740.4	12014459.7	200.99	20%
DUST SEC.	22865.7	20559.1	133.21	10%	61951.8	58182.2	128.91	6%	4195710.2	3387171.1	175.02	19%
DUST TOTAL	68456.6	64831.2	147.52	5%	134911.7	128787.8	138.96	5%	19259450.60	15401630.80	195.28	20%
TOTAL	483431.4	465773.4	150.80	4%	958948.3	873484.4	151.70	9%	160273908.1	128584890.80	200.79	20%

OFFER / SOLD QUANTITY & AVERAGE PRICE												
LEAF	THIS SALE				LAST SALE				UPTO Sale 07			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	414974.8	400942.2	151.33	3%	824036.6	744696.6	153.90	10%	141014457.5	113183260.0	201.53	20%
2019-20	2888740.4	2053677.2	97.70	29%	3279350.4	2486259.8	99.35	24%	161484588.6	121374911.8	135.81	25%
DUST	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	68456.6	64831.2	147.52	5%	134911.7	128787.8	138.96	5%	19259450.6	15401630.8	195.28	20%
2019-20	489729.8	344656.8	97.84	30%	437816.8	321559.5	105.38	27%	21668101.4	16058486.0	130.95	26%
TOTAL	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	483431.4	465773.4	150.80	4%	958948.3	873484.4	151.70	9%	160273908.1	128584890.8	200.79	20%
2019-20	3378470.2	2398334.0	97.72	29%	3717167.2	2807819.3	100.04	24%	183152690.0	137433397.8	135.24	25%

PRICE RANGE										
% OF TEAS SOLD	LEAF					DUST				
	2020/21		UP TO Sale 07			2020/21		UP TO Sale 07		
	Sale 07	Sale 06	2020/21	2019/20	2018/19	Sale 07	Sale 06	2020/21	2019/20	2018/19
BELOW 100	0.0	0.0	0.1	23.4	5.2	2.2	0.7	0.3	16.9	3.0
BETWEEN 100.00-119.99	5.6	2.9	3.9	23.2	30.5	7.1	18.5	2.7	23.1	20.9
BETWEEN 120.00-139.99	33.4	43.3	11.7	13.0	20.5	27.3	40.3	10.6	22.3	31.4
BETWEEN 140.00-159.99	32.2	24.3	11.3	10.2	13.3	42.6	24.0	14.3	14.9	19.3
BETWEEN 160.00-179.99	14.2	15.2	11.2	11.5	14.0	13.3	9.4	13.2	11.6	12.9
BETWEEN 180.00-199.99	7.6	3.4	8.5	9.7	8.9	3.3	4.7	9.3	8.2	7.9
BETWEEN 200.00-219.99	3.3	2.9	9.9	4.5	4.5	1.3	1.8	12.2	2.5	2.9
BETWEEN 220.00-239.99	2.1	3.1	16.5	2.5	2.0	2.4	0.6	14.8	0.5	0.4
BETWEEN 240.00-259.99	1.1	1.8	10.5	1.4	0.8	0.4	0.0	13.2	0.0	0.0
BETWEEN 260.00-279.99	0.3	2.7	9.3	0.6	0.2	0.0	0.0	7.6	0.0	0.0
BETWEEN 280.00-299.99	0.2	0.1	4.8	0.1	0.0	0.0	0.0	1.5	0.0	0.0
300 AND ABOVE	0.0	0.2	2.3	0.0	0.0	0.0	0.0	0.4	0.0	0.0

FUTURE FRESH OFFERING (IN PACKAGES)									
SALE NO	THIS YEAR-2020			LAST YEAR-2019			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
8	0	0	Dropped	8589	958	9547	-8589	-958	-9547
9	0	0	Dropped	0	0	Dropped	0	0	Dropped
10	0	0	Dropped	2003	256	2259	-2003	-256	-2259
TOTAL	0	0	Dropped	10592	1214	11806	-10592	-1214	-11806

Siliguri Price Movement



STAC BUYING (ALL TEAS) FOR THE Sale 07

	CTC LEAF			DUST			TOTAL				
	Sale 07										
OFFER	414,974.8			OFFER	68,456.6			OFFER	483,431.4		
SOLD	400,942.2			SOLD	64,831.2			SOLD	465,773.4		
SOLD %	97%			SOLD %	95%			SOLD %	96%		
ZONE	KGS	AVG	%	ZONE	KGS	AVG	%	ZONE	KGS	AVG	%
Local	153,507.2	154.69	38%	Local	41,095.1	148.91	63%	Local	194,602.3	153.47	42%
N.India	92,787.4	151.98	23%	W.India	8,451.6	140.07	13%	N.India	97,729.6	151.87	21%
W.India	48,286.0	153.29	12%	R.Pack	5,375.2	149.57	8%	W.India	56,737.6	151.33	12%
R.Pack	47,347.4	145.66	12%	N.India	4,942.2	149.83	8%	R.Pack	52,722.6	146.06	11%
Others	40,065.8	147.29	10%	Packeteers	2,494.6	137.49	4%	Others	40,776.6	147.39	9%
Exports	6,524.8	137.40	2%	C.India	1,761.7	150.24	3%	Packeteers	8,630.0	131.06	2%
C.India	6,288.2	149.94	2%	Others	710.8	153.00	1%	C.India	8,049.9	150.00	2%
Packeteers	6,135.4	128.44	2%					Exports	6,524.8	137.40	1%
TOTAL	400,942.2	151.33		TOTAL	64,831.2	147.52		TOTAL	465,773.4	150.80	

DOOARS BATTING ORDER (STAC+CTTA) Sale 14 TO 07				
MARK	2020-21		2019-20	
	KGS	AVG	KGS	AVG
KARTICK	474013.1	286.54	473046.7	223.55
GULMA	944266.2	283.93	1065952.3	212.49
GHATIA ROYAL	545497.3	279.07	583456.5	230.03
JITI	692554.4	272.19	690687.9	191.93
ANANDAPUR ROYAL	254800.2	270.40	183665.7	200.15
ETHELBARI BEST	49957.2	269.89	5659.6	194.41
KUMARGRAM	671012.7	266.96	497315.0	193.95
HOPE	558562.2	265.93	511902.5	179.16
CHULSA	379267.3	264.62	231858.2	163.20
BARADIGHI	839000.2	261.30	846670.0	208.54
MAUSAM	374531.8	258.94	559356.5	167.63
PAHARGOOMIAH	876469.8	256.98	1233335.9	219.71
BINAGURI	1369049.0	256.84	1515354.9	199.83
RAIMOHAN	167790.4	256.16	187333.2	192.97
KURTI	407537.5	253.61	511965.5	193.80
CHALOUNI	415840.4	252.41	385715.1	174.42
RYDAK	1093942.1	249.52	1031352.5	203.42
MATRI GOLD	441993.1	249.12	569020.5	186.67
NOWERA NUDDY	362140.6	248.12	271620.7	194.29
NEW DOOARS	466021.8	245.68	414809.6	183.23
MARAPUR ROYAL	50062.4	245.42	0.0	-
ENGO GOLD	171181.5	245.27	40219.0	169.11
DALGAON	1093615.0	244.90	977861.7	203.80
HULDIBARI ROYAL	1146584.4	244.67	760932.1	169.13
AIBHEEL	815755.8	243.90	726095.2	186.79

* Above 30,000 Kgs.